



# 16th Annual Non-Prime Auto Financing Conference

May 30 - June 1, 2012  
Omni Fort Worth Hotel

**HERE IS WHAT SOME OF YOUR COLLEAGUES THINK ABOUT THE NAF ASSOCIATION ANNUAL CONFERENCE:**

*The conference allowed our company to network and to establish relationships with many potential business partners.*

Lisa Scoggins, CEO,  
**ARMCO Legal**

*I have come away each year with valuable insights into our industry from the conference. I have especially found useful the in-depth analysis that is provided by Tom Webb, economist for Manheim, as well as Amy Martin's portfolio comments on S&P rated ABS transactions. Both are valuable in keeping us abreast of where the industry is in its cycle.*

Jim Bass, CEO  
**Auto One Acceptance**

*I gained valuable insight into what problems today's leaders are facing and how they not only tackle those problems but also create opportunities for their business.*

Susan Hughes, Lender Solutions Manager  
**Black Book**

*The daily sessions that include industry updates and panel discussions are informative and timely.*

Mark Floyd, CEO & Vice Chairman  
**Exeter Finance Corp**

Join your colleagues in taking advantage of timely presentations by industry experts, ample time for your questions to be answered, networking with leaders in the industry and exhibits of the latest products and services. Attend the conference planned by and for those working in non-prime auto finance.

Meet representatives from the major finance companies, auto dealers and legal specialists.

Register now and sign up for the golf event at the same time. Reserve your hotel room by contacting the hotel using the on-line link on the NAF Association website or by calling 800-843-6664 and referencing the NAF Association. The special room rate of \$174 plus tax is offered until May 7, pending availability.

**Grand Corporate Sponsor**



**Corporate Sponsor**



**Executive Sponsor**



**Golf Sponsors**



Network with your peers over a relaxing round of golf in a fun, competitive format at Texas Star, recipient of *Golf Digest* magazine's 4-star rating. The course features a unique landscape designed around Hurricane Creek and meanders throughout beautiful rolling hills, stacked rock ponds, waterfalls and natural woodlands.

Golf registration includes transportation to and from the course, green fees, cart, breakfast, lunch and prizes. The bus leaves the hotel lobby at 6:30



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800-463-8955 www.nafassociation.com

*It is a great place to meet with existing business partners and potential partners to learn about new products that may improve your efficiencies and ROI as a lender. The agenda is targeted on current events in our industry and is attractive to participants regardless of the size of your company.*

Kyle Birch, Executive Vice President, Dealer Services  
**GM Financial - Ameri-Credit**

*The NAF Association knows how to do conferences. Everything, from the program to the venue to the networking, is first class.*

Tom Hudson, Partner  
**Hudson Cook, LLP**

*The NAF Association conference ... is well organized, with speakers from across the spectrum of the industry and economists with sharply focused crystal balls to tell us what is coming down the pike.*

Lawrence Young, Partner  
**HughesWattersAskanase**

*The NAF Association tackles the tough issues facing the subprime auto finance industry at its annual conference.*

Gary Flowers, SVP, Business Development  
**Leap Financial**

*The NAF Association and conference could not be more specific to companies like ours.*

Asbel Perez, Director  
**National Auto Lenders**

*I have attended the conference every year since the inception of the Association. Not only is the program well put together and extremely informational, the networking opportunities tend to be the best in the non-prime industry. This is one conference I don't miss.*

Gary Perdue, CEO  
**Peritus Portfolio Services**

## Preliminary Scheule

### Wednesday, May 30, 2012

6:30 am - 2:00 pm	Golf
11:00 am - 3:00 pm	Exhibitor Set up
2:30 - 4:00 pm	NAF Association Board Meeting
3:00 - 7:00 pm	Registration
4:15 - 5:15 pm	Session 1
5:15 - 7:00 pm	Reception with Exhibitors, Sponsored by

***Inilex, Inc.***

Afternoon Break, Sponsored by ***Megasys***

### Thursday, May 31, 2012

7:00 am - 6:30 pm	Registration
7:15 - 8:00 am	Breakfast, Sponsored by

***Regional Acceptance Cororation***

8:00 - 8:15 am	Opening Remarks
8:15 am - 5:15 pm	Program Sessions, includes breaks and lunch
6:00 - 7:30 pm	Reception with Exhibitors , Sponsored by

***SFG Finance***

Morning Break, Sponsored by ***CounselorLibrary/Huson Cook***  
Lunch, Sponsored by ***American Recovery Service/Skipbusters***

Afternoon Break, Sponsored by ***Remarketing Edge***

### Friday, June 1, 2012

7:00 - 11:00 am	Registration
7:00 - 8:00 am	Breakfast
8:00 - 8:15 am	Opening Remarks
8:15 am - noon	Program Sessions, includes break
noon	Closing Remarks

***Times are subject to change, and program details will be posted as they develop.***

Program topics will include: emerging technology trends in non-prime financing; use of alternative data in underwriting; insights into the buy here/pay here marketplace; CEO panel; repos, remarketing and recoveries; portfolio acquisitions; ABS, Used Car and Legal updates; and more.

***Register now at [www.nafassociation.com/events/](http://www.nafassociation.com/events/)***